

ITQwest

Delivering Results On Demand

ITQwest is a Software-as-a-Service (SaaS) consulting firm, committed to helping small and midsize companies manage their business more effectively, to achieve better Results On Demand.

Deploying NetSuite Solutions

ITQwest helps small and midsize companies

- Better manage their finances,
- Enhance customers' relationships,
- Empower employees, and
- Collaborate more effectively.

Why ITQwest?

ITQwest combines: NetSuite expertise, Industry experience, Business process knowledge, to deliver unmatched client focused solutions.

ITQwest provides you with complete services to help your business achieve better Results On Demand with NetSuite.

- **Consulting services** for needs assessment and performance optimization delivering sustainable value.
- **Implementation services** for project planning, On Demand application setup, configuration, customization, data migration and delivering solutions on time and on budget.
- **Integration services** to tightly couple existing enterprise applications and information resources with your NetSuite application.
- **Training services** designed to improve the performance and productivity of your internal and remote staffs in using NetSuite.
- **Customer support** committed to giving ongoing help and advice to leverage the most out of your NetSuite solutions.

NetSuite for Accounting/ERP

A comprehensive Web-based Accounting/ERP solution for midsize businesses that includes order management, purchasing, financials, Ecommerce and more. NetSuite's ERP functionality simplifies back-office business processes for midsize and growing businesses, offering real-time visibility into key business metrics for intelligent decision-making.

With NetSuite, you'll accelerate business cycles, improve productivity and reliability, and provide higher levels of service to customers, suppliers, and partners. NetSuite Accounting/ERP functionality includes accounting order fulfillment, purchasing, inventory management, employee management, as well as vendor and project tracking.

Complete Order-to-Cash Process Flow

NetSuite automates the complete order-to-cash business flow, delivering your products and services more quickly to customers and helping drive revenue through a streamlined billing process.

Sales representatives—now armed with visibility into inventory availability when entering the order—can set customer expectations appropriately. Plus, they can turn quotes and estimates into orders, with one click of a button. NetSuite also enables you to apply customer-specific pricing and discounts, as well as sales tax, automatically. Customer payments are facilitated through the online Customer Center, providing 24/7 order status and payment options.

Complete pick, pack, ship, and tracking capabilities provide each of your departments with visibility into fulfillment status at any moment. Plus, your customers will find that returns are easy and efficient, since NetSuite manages them through return authorization forms with approval routing and corresponding receiving capabilities.

Complete Procure-to-Pay Process Flow

NetSuite automates the complete procure-to-pay business flow, transforming inefficient paper-based manual purchasing processes into streamlined workflows with secure approval management and accounts payable integration.

You can easily access purchase requisitions and complete them online; plus, automatic routing delivers requisitions to the appropriate approver. Your company will no longer have to contend with the problems associated with paper forms,

NetSuite 360 View of Order Management Process Flow

